

Existing:

3. Active members shall engage in business in the East Bay area of California substantially full-time in one of each of the five professional categories listed above, and shall meet and maintain the following criteria appropriate to their respective categories. Attorneys and Certified Public Accountants will be accepted for membership if licensed in any of the 50 states or the District of Columbia. Chartered Life underwriters, Certified Financial Planners, and Chartered Financial Consultants will be accepted for membership if they have achieved their respective designations.

Certified Trust and Financial Advisors shall include any representative of a bank having a trust office doing business in the East Bay area who is employed in a trust department of such bank, and shall further include independent fiduciaries who have worked as trust officers or independent fiduciaries on a substantially full-time basis for at least three years prior to becoming members and who have achieved the CTFA designation. Any person applying for membership as a Certified Trust and Financial Advisor after the effective date of these revised bylaws and before July 1, 1999, must achieve the designation of CTFA by July 1, 1999 to maintain membership after that date. Any person who does not meet these requirements but who is a member of the Estate Planning Council of the East Bay as of the effective date of these revised BYLAWS may maintain membership in the Council notwithstanding. However, a member whose membership lapses shall re-apply under the applicable standards.

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Proposed:

3. Active members shall engage in business in the East Bay area of California substantially full-time in one of each of the five professional categories listed above, and shall meet and maintain the following criteria appropriate to their respective categories. Attorneys and Certified Public Accountants will be accepted for membership if licensed in any of the 50 states or the District of Columbia. Chartered Life underwriters, Certified Financial Planners, and Chartered Financial Consultants will be accepted for membership if they have achieved their respective designations.

Certified Trust and Financial Advisors shall include anyone who has achieved the CTFA designation and is employed in a fiduciary capacity in a trust department of a bank having a trust office doing business in the East Bay area or who has served as an independent fiduciary on a substantially full-time basis for at least three years prior to applying for membership or who is licensed under the current California law as a licensed Private Professional Fiduciary.

An applicant will be admitted as a member of categories "c," "d" and "e" of Article II, Section 2, at the discretion of the Board based upon the applicant's demonstrated qualifications, including, but not limited to, the type and length of employment related to the estate planning process, level of formal education, and activities in the estate planning arena as demonstrated by memberships in other organizations, speaking and/or teaching engagements, published articles, and general stature in the business and/or academic community.

Any person who does not meet these requirements but who is a member of the Estate Planning Council of the East Bay as of the effective date of these revised BYLAWS may maintain membership in the Council notwithstanding. However, a member whose membership lapses shall re-apply under the applicable standards.

[broken into extra paragraphs for clarity.]

4. The Board is authorized to admit into the member-at-large category of active members individuals who do not meet the specified criteria of the other four active professionals member categories, but who satisfy the discretionary standard of the Board cited above.